

MATT THOMPSON

Chief Financial Officer

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Respected for driving millions in profits with integrity, building a billion-dollar enterprise, and positioning businesses for lasting success.

- BUSINESS OPTIMIZATION:** Achieved annual goal in 8 months while managing the 4 largest jobs in company's history.
- SYSTEM EFFICIENCY:** Cut quantity overpayments 90% in 1 year by automating timecard process.
- AGGRESSIVE GROWTH:** Grew retail category from 3% to 45% of total sales, generating \$20 million in just 8 months.
- TEAM BUILDING & INSPIRATION:** Led global team of 60+, promoting many into senior managerial roles.

Enabled Rapid Growth from \$56M to \$1.2B | Generated \$980M+ in 2 Years | Strategized 5 Acquisitions | Raised \$400M+ Slashed OPEX by 34% | Stopped Pay Errors in 6 Months | Increased Job Volume 25% | Ended \$790 in Tax Liabilities

Career Narrative

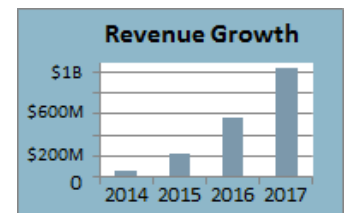
1234 TECHNOLOGIES, Dallas, Texas

Fabless semiconductor company valued at \$1.2B with 2,500 employees.

Chief Financial Officer, 2014 to Present

Steered global team of 60+, with 8 direct reports, to deliver exceptional work. Scaled financial organization to successfully support annual business growth from \$56M to \$1.2B. Introduced best practices and standardized processes. Reorganized financial operations, prioritizing functions over geographical locations.

- **Drove 20-fold revenue increase**, growing business \$980M+ with 5 acquisitions.
- **Brought operational profits from 9% to 26%** of total revenue within 3 years.
- **Raised \$400M, at very attractive rates**, while financing the largest acquisition.
- **Played key role in acquiring a \$620M organization** and guided its post-merger integration.



ABC ASPHALT INC., Dallas, Texas

Highway construction firm with \$45M in annual revenue and 120 employees.

Chief Financial Officer, 2010 to 2014

Devised systems that enabled company to seamlessly integrate 2 asphalt plants and consolidate 12 facilities. Significantly enhanced accuracy of financial reporting, reduced processing times, and boosted profits by automating functions, consolidating core financial activities, creating an equipment leasing company, and merging plant operations.

- **Increased retail sales from 3% to 45%** of total plant sales, achieving annual retail goal of \$20 million in just 8 months.
- **Reduced OPEX 34% and tax liabilities by \$790,000+ per year** after managing 4 largest jobs in company's history.
- **Stopped 90% of payroll overpayments within a year** of automating the paper timecard system.
- **Decreased inventory adjustments by 58%** and improved accuracy of production costs by 12% with new ticketing system.
- **Eliminated pay errors and decreased fuel inventory variance by 55%** within 6 months of upgrading systems.
- **Secured \$2.3M line of credit** to integrate financial systems for acquired companies.

GLOBAL PROFIT CORP, Dallas, Texas

Full-service consulting firm with 1,900 employees and \$350M in revenue.

Executive Consultant, 2007 to 2010

Produced sales and marketing programs that maximized revenue for companies of all sizes, including Fortune 500 enterprises. Empowered diverse businesses from across the nation to better manage cash flow.

BIG BUILDING INC., Dallas, Texas

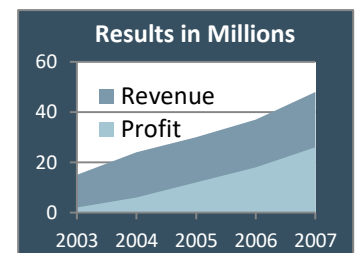
\$48M construction company.

Accounting Director, 2003 to 2007

Streamlined all accounting operations while introducing internal controls and spearheading powerful financial initiatives. Achieved the highest value for properties after completion of \$9M+ renovation projects for buildings with up to 150 units.

- **Improved gross profit margin from \$2M to \$26M** as revenues grew from \$15M to \$48M.

Past success as Senior Accounting Manager at Whatever Construction Company and as Senior Accountant at Anderson Township Construction Corporation. Former Treasurer of National Construction Association (NCA), Dallas Chapter.



Credentials

Master of Science in Accounting, University of North Texas
Bachelor of Science in Accounting, University of Dallas
Certified Public Accountant, State of Texas