

# MATT THOMPSON

## Chief Financial Officer

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Respected for driving millions in profits with integrity, building a billion-dollar enterprise, and positioning businesses for lasting success.



**BUSINESS OPTIMIZATION:** Accomplished in breaking corporate financial performance records while ensuring operational excellence. Career history of maximizing cash flows and investment portfolios of Fortune 500 companies.

- **Achieved annual goal in 8 months while being awarded 4 largest jobs in company's history.**



**SYSTEM EFFICIENCY:** Expert in implementing/automating systems to significantly improve accounting and project management. Appreciated for making every minute count as a champion of productivity and innovation.

- **Cut quantity overpayments by 90% and saved 6 labor hours each week by automating the timecard process.**



**AGGRESSIVE GROWTH:** Unrelenting bottom-line driver known for exceeding ambitious goals by uncovering game-changing opportunities. Consistent track record of spearheading remarkable organic/inorganic business expansions.

- **Grew retail category from 3% to 45% of total sales, generating \$20 million in just 8 months.**



**TEAM BUILDING & INSPIRATION:** Extensive success in staff training, leadership, and motivation; dedicated to driving top levels of employee performance. Adept at finding, recruiting, and developing world-class talent.

- **Led cross-functional team of 60+ across global locations, promoting many into senior managerial roles.**

**Enabled Rapid Growth from \$56M to \$1.2B | Generated \$980M+ in 2 Years | Strategized 5 Acquisitions | Raised \$400M+ Slashed OPEX by 34% | Stopped Pay Errors in 6 Months | Increased Job Volume 25% | Ended \$790 in Tax Liabilities**

### Key Skills

Strategic Operational Plans  
Process Optimization  
Regulatory Compliance  
Sarbanes Oxley (SOX)  
Change Management

Shareholder Value Maximization  
Mergers & Acquisitions (M&A)  
Key Performance Indicators (KPIs)  
Investor & Banking Relations  
Treasury & Financial Controls

Best Practices  
Risk Mitigation  
Financial Modeling  
Tax Planning  
SEC Requirements

## Career Narrative

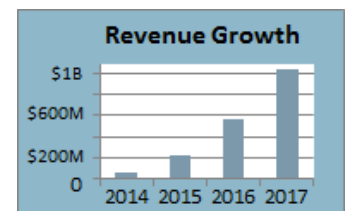
1234 TECHNOLOGIES, Dallas, Texas

Fabless semiconductor company valued at \$1.2 billion with 2,500 employees.

**Chief Financial Officer, 2014 to Present**

Appointed into position to serve as strategic partner to CEO, Board of Directors, and several subcommittees. Oversee accounting, finance, tax, and investor relationship functions on a global scale. Steer global team of 60+, with 8 managerial direct reports, to deliver exceptional work.

Optimize corporate profits by identifying and capitalizing on opportunities that improve operational efficiencies and revenue growth. Design smart financial strategies, integrate acquisitions, and maximize shareholder value. Maintain the highest standards of quality and data accuracy for financial reporting, tax preparation, and SOX compliance.



**Scaled financial organization to successfully support annual business growth from \$56 million to \$1.2 billion. Introduced best practices and standardized processes. Reorganized financial operations, prioritizing functions over geographical locations.**

- **Drove 20-fold revenue increase and generated \$980+ million** through the completion of 5 acquisitions.
- **Brought operational profits from 9% to 26%** of total revenue within 3 years.
- **Raised \$400 million at very attractive rates** while financing the company's largest acquisition.
- **Played key leadership role in acquiring a \$620 million organization** and guided its integration after the merger.

ABC ASPHALT INC., Dallas, Texas

Highway construction firm with \$45 million in annual revenue and 120 employees.

**Chief Financial Officer, 2010 to 2014**

Devised systems that enabled company to seamlessly integrate 2 asphalt plants and consolidate 12 facilities. Maximized revenue opportunities by expanding percentage of public projects managed. Achieved the highest levels of accounting accuracy, operational efficiency, production quality, and employee productivity by instituting new master systems. Led, trained, and motivated staff of 32 to peak levels of performance across 3 locations; directed administrative, estimating, accounting, and project management teams.

**ABC ASPHALT INC., Dallas, Texas**  
**Chief Financial Officer, Continued:**

Significantly enhanced accuracy of financial reporting, reduced processing times, and boosted profits by automating functions, consolidating core financial activities, creating an equipment leasing company, and merging plant operations:

- **Increased retail sales from 3% to 45%** of total company sales, achieving annual retail goal of \$20 million in just 8 months.
- **Reduced operating expenses (OPEX) and tax liabilities by \$790,000+** per year by eliminating unnecessary overhead.
- **Improved estimated job volume by 25%** after reorganizing project management and cost estimation teams.
- **Stopped 90% of payroll overpayments within a year** of automating the paper timecard system.
- **Decreased inventory adjustments by 58%** and improved accuracy of production costs with new ticketing system.
- **Awarded 4 largest jobs in company’s history.** Gained competitive edge by cutting travel/fuel costs.
- **Lowered production costs 35%** by modifying plant layout and improving inventory process flow.
- **Eliminated pay errors and reduced fuel inventory variance by 55%** within 6 months of upgrading systems.
- **Secured \$2.3 million line of credit** to integrate financial systems for acquired companies.

**GLOBAL PROFIT CORP, Dallas, Texas** Full-service consulting firm with 1,900 employees and \$350 million in revenue.  
**Executive Consultant, 2007 to 2010**

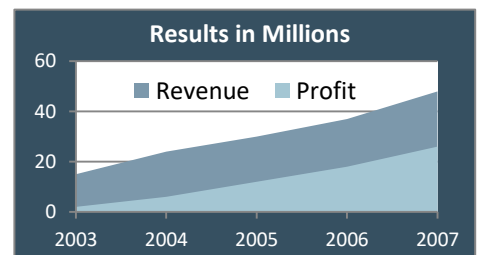
Produced sales and marketing programs that maximized revenue for companies of all sizes, including Fortune 500 enterprises. Automated accounting systems, established job site reporting capabilities, and spearheaded business turnarounds. Boosted client profits by refocusing resources on top-performing products/services and renegotiating vendor contracts. Outsourced inefficient processes and devised revolutionary corporate strategies.

**Empowered diverse businesses from across the nation to better manage cash flow:**

- **Enabled manufacturer to avoid bankruptcy** by developing a turnaround plan that consolidated locations, minimized operating costs, and discontinued unprofitable products.
- **Cut driving time in half while increasing foreman site time** for a general contractor in Denver by implementing a field reporting system.

**BIG BUILDING INC., Dallas, Texas** \$48 million construction company.  
**Accounting Director, 2003 to 2007**

Streamlined all accounting operations while introducing internal controls and spearheading powerful financial initiatives. Achieved the highest value for properties after completion of \$9+ million renovation projects for buildings with up to 150 units. Reviewed project estimates, controlled budgets, and maintained bonding/insurance. Hired, supervised, and coached 15+ accounting and project management professionals.



**Maximized project profitability while expertly managing budgets from initial property acquisition to final sale:**

- **Improved gross profit margin from \$2 million to \$26 million** as revenues increased from \$15 million to \$48 million.
- **Garnered net project return of 44%** while completing project 17% under budget.
- **Greatly increased project scheduling efficiency** by creating web portal for subcontractors and field staff.

*Past success as Senior Accounting Manager at Whatever Construction Company and as Senior Accountant at Anderson Township Construction Corporation. Former Treasurer of National Construction Association (NCA), Dallas Chapter.*

**Credentials**

**Master of Science in Accounting**, University of North Texas  
**Bachelor of Science in Accounting**, University of Dallas  
**Certified Public Accountant**, State of Texas